

Port-Trade seeks a first rate

SALES ENGINEER

International sales of mobile cranes and equipment for cargo and materials handling

TASKS

include an effective consultative sales effort, aimed at existing and new customers, soliciting enquiries and preparing attractive offers. Maintain and develop good relations with customers in ports, terminals and industries in the Nordic countries.

Naturally, the job requires a good deal of travel. In collaboration with the managing director, you shall contribute in the development of effective sales strategies and marketing plans. And, of course, achieve the agreed objectives.

EXPERIENCE

and proven success with personal sales of technical products is a prerequisite for applying. You are a loyal, business-minded person who is used to travelling and likes dealing with people. It is an advantage, but not required that you already know our business and our products. We and our partners provide all

necessary details and product training.

YOU ARE

self-starting, target driven, ambitious, dependable and service-minded. You are well organized, committed and able to work loyally, alone and within our team. You speak and write English and 'Scandinavian' fluently. For the right person this job offers exiting opportunities for personal and professional development.

WE OFFER

an interdisciplinary, international and challenging job, where you are close to decision making and shaping the company's as well as your own future.

IF INTERESTED

you are welcome to ring Port-Trade on +45 7628 0102. Or Peter Muller personally on +45 2032 0772.

SEND APPLICATION

by post, including all relevant information, to Port-Trade ApS, Karetmagervej 9, DK-7000 Fredericia. Or through E-mail via our website www.port-trade.com



Port-Trade works in the Nordic countries and sells mobile cranes and ancillary equipment for cargo- and materials handling in ports, terminals and industrial plants. Port-Trade are agents for Konecranes Gottwald, Samson, VDL, MRS and E-Crane. See more on www.port-trade.com