

On behalf of Bring Cargo AS, Port-Trade successfully brokered the sale of their Gottwald HMK 170 E to a buyer in the Netherlands

Norwegian logistics giant Bring appointed Port-Trade to sell the well maintained, rubber tired diesel-electric crane, originally built in 2003, from its location in Port of Ålesund.

The HMK 170 E had become surplus to requirements after Bring bought a slightly bigger Gottwald HMK 260 E in 2018. To execute the sale, Bring solicited the assistance of Port-Trade and a contract was agreed and signed in November 2019.

Port-Trade has extensive experience with international commission sales and purchases of mobile harbour cranes and drawing on an extensive network, Port-Trade identified several potential buyers. A final sales agreement was finally concluded with Dutch stevedoring and logistics company BSCG BV.

In early April 2020, the crane was shipped from Ålesund on heavy lift ro-ro vessel MV Meri to Amsterdam, where it will service vessels for TMA Logistics.

The shipment took place in the middle of the infamous Corona crisis, during which travel to Norway and access to the Port of Ålesund were severely restricted. However, everyone rose to the challenges and collaborated to make the shipment a success.

Looking back, Bring Terminal Manager Kai Stenhjem expressed his full satisfaction with the efficient sales process and swift execution of the business:

“After trying in vain to sell the crane ourselves for some time, we decided to contact Port-Trade, whom we already knew from past service support.

We quickly reached an agreement and after only a few weeks, we heard from Port-Trade that companies in Denmark, UK and Netherlands had taken an interest. One of these actually ended up buying the crane. During the whole process we were regularly kept up-to-speed with the ongoing sales activities and status”.



Gottwald HMK 170 E on board MV Meri in Ålesund, ready for stowing. The HMK 260 E to the right assisted during loading.



The HMK 170 E in operation in Amsterdam, few days after arrival. As shown, the crane is equipped to operate with an MRS motor grab as well as a Bromma spreader, both provided by Port-Trade from other sources.

Link: www.tmalogistics.nl